



City of Eagan



JOINT PRESS RELEASE

Contact:

Tom Garrison
Director of Communications
City of Eagan
651-675-5008
tgarrison@cityofeagan.com

Jim Hickle
President
Velocity Telephone, Inc.
763-222-1004
jim.hickle@velocitytelephone.com

EAGAN, MINN. JULY 30, 2013 — The City of Eagan and Velocity Telephone, Inc. announced today that they have partnered to give the Eagan business community additional options for Internet, phone and data solutions. As a service provider on the AccessEagan fiber network, Velocity offers a wide variety of business solutions with flexible, scalable and secure solutions including Ethernet, Hosted Voice - Virtual Office, Data Back-up, Colocation and managed Internet access. Velocity Network Services include unique products in the Twin Cities for connecting businesses including Data Aggregation that allows businesses to seamlessly connect to various Network Providers in the Twin Cities and redundant backbone connections to major Tier 1 Internet providers.

“By joining AccessEagan’s local route miles to our existing network, Velocity will bring additional choices to Eagan businesses and allow Velocity to reach additional customers and expand our market segments,” states Jim Hickle, President of Twin Cities-based Velocity. “Eagan is a very important market for Velocity,” adds Hickle, “and with our locally-based customer service and support and our reliable point-to-point or multi-point, multi-vendor networks, Eagan business owners can get symmetrical fiber connections with equal download and upload speeds.”

“Providing more broadband choices and reliable solutions to Eagan’s small and mid-size Eagan businesses has been a goal of ours from the beginning, and Velocity is known for its creative solutions and choices it gives to this important market,” said Eagan Mayor Mike Maguire.

Velocity is the third telecommunications provider to sign a master agreement with AccessEagan, the City’s wholesale fiber network. With this partnership, businesses can work directly with Velocity for seamless data transfer.

About Velocity

Founded in 2000, Velocity Telephone is a part of Xpandable Technology, a locally owned and Minnesota-based software development company that includes USFamily.Net, a large and respected Internet service provider in the Twin Cities since 1997. Velocity has the experience and expertise to handle any size business including basic residential customers. Visit www.velocitytelephone.com for additional information or contact Jim Hickle, President at 763-222-1004 or jim.hickle@velocitytelephone.com.

About AccessEagan

Nearly nine out of ten Eagan businesses surveyed say that high speed Internet connections are important to their business. AccessEagan is a 16.2 mile open access wholesale fiber network owned by the City of Eagan and open to any telecommunications carrier wishing to provide services to Eagan businesses. The City provides no retail services. The network was authorized in 2011 and completed in 2012 as part of the Eagan City Council’s high priority on broadband infrastructure and ensuring “the economic competitiveness of Eagan’s business and residential communities in the global marketplace...” More information is available at accesseagan.com. You can also contact Tom Garrison, the Director of Communications for the City of Eagan at 651-675-5008 or tgarrison@cityofeagan.com.

###